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## **Xpoint Delivers Wireless Carrier based Backup, Recovery and Migration Solutions for Personal Computers and Wireless Devices Based on IBM Pervasive Middleware**

**The solution helps customers to Improve ROI and lower the total cost of ownership**

Boca Raton, Florida: September 23, 2003 Xpoint Technologies announced a multi-year agreement with IBM to create an industry leading autonomic recovery and migration solution that will provide carrier grade backup, recovery and migration capability for service delivery providers and address the needs of both their Enterprise and consumer segments.

Combining IBM's leadership in Open Standards support and e-business infrastructure and Xpoint's strength in Managed Recovery® and Resiliency for pervasive and PC devices, the two companies will co-market, develop and deploy a set of turnkey backup and restore solutions. The solutions will integrate Xpoint's proven One Button Restore® and One Button Migration™ solutions with IBM's WebSphere Everyplace Server Service Provider Offering.

IBM's WebSphere Everyplace Server Service Provider Offering contains Device Management technology which provides tools to manage pervasive devices centrally. From the Device Manager console, a service provider administrator can manage Device Manager servers, single devices, device classes, device and device class parameters, software for devices, and device jobs. Administrators can initiate a device job, targeting it either to all devices, a specific device class, or a single device. Administrators can view device jobs and their status, cancel jobs, and otherwise manage pervasive devices.

"Today, IBM and Xpoint provide a world class Managed Recovery solution for enterprises with our Rapid Restore™ product line and our ongoing alliance with IBM Personal Computing Division. Xpoint will leverage IBM's device management technology to bring their industry leading solution to the service provider marketplace for pervasive and PC computing devices." said Frank Wang, President and CEO of Xpoint Technologies.

"Enterprises can look forward to earning a lower total cost of ownership from Xpoint's autonomic managed recovery and migration solution running on IBM software," said Rod Adkins, General Manager, IBM Pervasive Computing Division. "Building upon the industry-wide support for an open wireless ecosystem, the solution extends the company's commitment to provide businesses on demand access to any content from any device, on any network."

**Xpoint offers Six solution offerings for service providers:**

**Xpoint Managed Recovery Services:**

**Managed Recovery Tiger Team**, a dedicated team of Managed Recovery consultants who will provide design, validation and training services to implement across large enterprises

**Managed Recovery Validation and Verification Services**, designed to assist the enterprise to incorporate Rapid Restore solutions and extend tended solution suite as part of the Standard Operating Environment (SOE) thus ensure quick Return on Investment (ROI)

**Xpoint One Button Restore Solution Suite:**

**Rapid Restore Enterprise powered by Xpoint**, a server based Managed Recovery solution that provides image and data recovery, migration and other helpdesk services for pervasive computing devices - enabling service provider to remotely manage pervasive computing devices in small, medium and large enterprises.

**Rapid Restore PC powered by Xpoint**, One-Button image and data recovery solution for the Wintel platform

**Rapid Restore Pro powered by Xpoint**, One-Button image and data recovery solution for power users and remote workers that maximize uptime including support for one's USB or removable drives.

**Rapid Restore Server powered by Xpoint**, One-Button image and data recovery solution for servers, that maximize uptime including support for one's USB or removable drives.

IBM is the world's largest information technology company, with 80 years of leadership in helping businesses innovate. Drawing on resources from across IBM and key business partners, IBM offers a wide range of services, solutions and technologies that enable customers, large and small, to take full advantage of the new era of e-business. For more information about IBM, visit [www.ibm.com](http://www.ibm.com).

About Xpoint

Xpoint Corporation is the leader in enterprise and small to medium business client disaster recovery and business continuity software. The company's award-winning One Button Restore data recovery and management software dramatically improves ROI and increases the life of PC's and Laptops thus lowering the total cost of ownership and maintenance. Founded in 1994 by some of the industry's most respected technologists, Xpoint is privately-held with headquarters in Boca Raton, FL. For more information, call (561) 241-8447 or visit [www.xpoint.com](http://www.xpoint.com).

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